

Summary of Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2012
[Japanese standards] (Consolidated)

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Stock Exchange listings:
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(All amounts are rounded down to the nearest million yen)

1. Consolidated Financial Results for the Nine Months Ended December 31, 2011(April 1, 2011 – December 31, 2011)

(1) Consolidated results of operations (cumulative total)

(Percentages shown for net sales, operating income, ordinary income and net income represent year-over-year changes)

	Net Sales		Operating income		Ordinary income		Net income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Nine months ended Dec. 31, 2011	36,349	1.7	575	(49.3)	728	(39.4)	344	(41.7)
Nine months ended Dec. 31, 2010	35,756	8.6	1,134	39.3	1,201	38.8	591	25.7

(Note) Comprehensive income As of Dec. 31, 2011 361 million yen (-39.8%)
 As of Dec. 31, 2010 599 million yen (-%)

	Net income per share	Diluted net income per share
	Yen	Yen
Nine months ended Dec. 31, 2011	1,567.60	1,563.55
Nine months ended Dec. 31, 2010	2,755.65	2,750.52

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
As of Dec. 31, 2011	24,966	9,659	38.3
As of Mar. 31, 2011	19,728	9,533	47.4

Reference: Shareholders equity: As of Dec. 31, 2011 : 9,553 million yen
 As of Mar. 31, 2011: 9,351 million yen

2. Dividends

(Record date)	Annual dividend				
	1Q-end	2Q-end	3Q-end	Year-end	Annual
	Yen	Yen	Yen	Yen	Yen
Fiscal year ending Mar. 2011	-	350.00	-	350.00	700.00
Fiscal year ending Mar. 2012	-	350.00	-	-	-
Fiscal year ending Mar. 2012 (forecasts)	-	-	-	350.00	700.00

(Note) Revision of dividend forecast during the period: None

3. Consolidated Forecast for the Fiscal Year Ending March 31, 2012 (April 1, 2011 – March 31, 2012)

(Percentages represent changes from previous quarter)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	49,500	5.5	920	(32.8)	1,100	(27.1)	580	(21.4)	2,636.12

(Note) Revision of consolidated forecast during the period: Yes

4. Other

(1) Changes in important subsidiaries during the period (changes in specific subsidiaries resulting in modifications of the scope of consolidation): Yes

Newly companies:	—	(Company name)
Excluded companies:	One	(Company name) BB Marketing, Inc.

(2) Special accounting methods for creation of the quarterly consolidated financial statement: No

(3) Changes in accounting principles, changes and restatements of accounting estimates

1) Changes in accounting principles caused by revision of accounting standards: Yes

2) Other changes than 1): No

3) Changes in accounting estimates: No

4) Restatements: No

(4) Number of outstanding shares (common shares)

1) Number of shares outstanding at the end of period (including treasury stock)

Dec. 31, 2011: 225,020 shares

Mar. 31, 2011: 225,020 shares

2) Number of treasury stock at the end of period

Dec. 31, 2011: 5,000 shares

Mar. 31, 2011: 5,000 shares

3) Average number of shares outstanding during the period

Nine months ended December 31, 2011: 220,020 shares

Nine months ended December 31, 2010: 214,590 shares

*** Presentation concerning implementation status of quarterly review procedures**

The quarter financial results are not the subject of a quarterly review procedure based on the Financial Instruments and Exchange Act, and at the point in time when these quarter financial results were disclosed, auditing procedures regarding the quarter financial statements based on the Financial Instruments and Exchange Act had not ended.

***Explanation and other special notes regarding the appropriate use of the earnings forecast**

(Regarding the earnings forecast)

Earnings forecasts and other descriptions concerning the future that are contained in this document are based on information currently available to the Company, and on certain assumptions that are considered to be reasonable. For details on the matters regarding earnings forecasts, please see the appendix page 3, "1. Qualitative Information Regarding the closing of accounts for the Current Quarter, etc.: (3) Qualitative Information Regarding Consolidated Forecast."

(How to obtain the explanatory materials regarding financial results)

Will be published on our homepage (http://www.pcdepot.co.jp/co_ir/index.html) on Thu., February 9, 2012. (Japanese Only)

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1. Qualitative Information Regarding the Current Quarter

(1) Qualitative Information Regarding Consolidated Results of Operations

In the third quarter of the current consolidated fiscal year (April 1, 2011 to December 31, 2011), the economy of our country showed signs of recovery following the Great East Japan Earthquake and the subsequent electric power shortages and other issues, however, the situation remained difficult due to the financial problems in Europe and the rise of the yen, etc.

In terms of over-the-counter sales of PCs, gross profit decreased due to the sales competition for personal computers after the transition to digital terrestrial broadcasting in July 2011, while the procurement of products such as special parts including hard disks slowed and product prices increased due to the flooding in Thailand in October 2011. As a result, sales and gross profit ended lower than forecasted.

Under these circumstances, in addition to the all-round personal computer/network specialized "PC DEPOT"*¹ shops, our Group has eagerly opened "PC DEPOT PC Clinics"*² shops due to the high demand for products that can be connected to the Internet (Internet devices), such as smartphones, tablet terminals (multifunctional personal digital assistants) and gaming machines, and the increase in handling volume and number of service provision stores. As a result, the number of shops increased with 8 newly opened shops in this third quarter. Stores in the Kanto region managed by our company increased to 92 stores, sales of the service department increased due to attempts to strengthen the store network in the Kanto region, and service sales were 129% compared with the corresponding period of last year. On the other hand, due to continuous expansion of store openings from the previous year, the number of shops which were newly opened less than a year ago has reached 35 (of which 4 shops are "PC DEPOT" and 31 shops are "PC DEPOT PC Clinics"). PC DEPOT Okazaki-Tozaki store, which used to be managed by OA System Plaza Company, has been relocated and expanded and is now managed by our subsidiary. As a result, there has been a substantial increase 113.8% as compared with the corresponding period of last year in sales and general administrative expenses including approximately 200 million yen of lump-sum expenses accompanying an increase of newly opened shops, and the operating income and ordinary income was significantly lower than the corresponding period of last year.

As a result of the above, for the third quarter of current consolidated fiscal year, sales totaled 36,349 million yen (with an increase by 1.7% as compared with the corresponding period of last year), operating income totaled 575 million yen (with a decrease by 49.3% YoY) and ordinary income totaled 728 million yen (with a decrease by 39.4% YoY compared with the corresponding period of last year) net income totaled 344 million yen (with a decrease by 41.7% YoY compared with the corresponding period of last year).

*¹: "PC DEPOT" is an all-round personal computer/network specialized shop.

*²: "PC DEPOT PC Clinics" are specialized shops where provide personal computer repairs and technical service support is provided within the premises of other mass retailers.

The operating results for each business segment are as follows.

1) PC sales business

The sales and gross profit of special parts related products ended down due to the increase of sales competition for personal computers among companies and the slow procurement of hard disks as a result of flood damage in Thailand, in addition to the Great East Japan Earthquake and slow consumer confidence following the transition to digital terrestrial broadcasting. Since sales competition intensified partly for capturing the last-minute demand generated from changes to the eco-point program for green home appliances by the government, sales at the existing stores and the number of customers visiting the stores for the third quarter of the current consolidated fiscal year struggled and were 95.1% and 94.3% reciprocally, compared with the corresponding period of last year.

In terms of products, we have reinforced the array of personal computers including high performance personal computers with blue-ray function, etc. and ultrabooks, and the number of sales remained steady at 113.6% compared with the corresponding period of last year. In respect to services, Premium Service (monthly-membership maintenance services) began for game machines with high internet compatibility, such as "Play Station 3 (PS3)" and "Play Station Vita (PS Vita)" by Sony Computer Entertainment, Inc.

In terms of store development, we opened 4 new PC DEPOT stores, Tama New Town Store (approx. 2,000sq, Tokyo) in April and Odawara Higashi Interchange Store (approx. 2,000sq, Kanagawa prefecture) in June, Maebashi Minami Interchange Store (approx. 2,500sq, Gunma prefecture) in August and Tsukuba Kenkyu-gakuen Store (approx. 2,000sq, Ibaraki prefecture) in November. At the end of the third quarter, "PC DEPOT" currently has 48 directly-managed stores, 5 subsidiary stores and 16 franchise stores, for a total of 69 stores.

14 directly managed shops of "PC DEPOT PC Clinics" providing personal computer repairs and technical service support were opened in other mass retailers, and combined with 30 shops opened during the period from September 2010 to March 2011, we now have 44 directly-managed stores and 7 franchise stores, while the number of PC DEPOT PC Clinic's stores totaled 51 stores. Overall,

the number of PC DEPOT and PC DEPOT PC Clinic's stores totaled 120 stores.

As a result of the above, our PC sales business recorded sales of 34,970 million yen (with an increase by 2.3% YoY) and ordinary income of 629million yen (with a decrease by 41.1% YoY).

2) Internet-related business

As there was a decrease in the number of subscribers to the Internet provider service and sales of new services were lower than expected, sales proceeds decreased, even though sales of a new cloud solution product with Wi-Fi connection "Smart Info Spot" began. In terms of profits, income and profit decreased due to the fact that gross profit did not grow from the previous year even though sales and general administrative expenses, etc. decreased.

As a result of the above, our Internet-related business recorded sales of 1,378 million yen (with a decrease by 11.8% YoY) and ordinary income of 116 million yen (with a decrease by 17.9% YoY).

(2) Qualitative Information Regarding Consolidated Financial Position

Assets totaled 24,966 million yen at the end of the third quarter under review, an increase of 5,238 million yen from the end of the previous fiscal year. Liabilities totaled 15,307 million yen, an increase of 5,111 million yen. Net working capital (calculated by subtracting current liabilities from current assets) totaled 4,897 million yen, a level that suggests sound finances.

The total value of capital investment carried out in the current consolidated fiscal year was 1,619 million yen. Major investments included outlays for Tama New Town Store (Tokyo; opened in April), Odawara Higashi Interchange Store (Kanagawa prefecture; opened in June), Maebashi Minami Interchange Store (Gunma prefecture; opened in August), Tomisato Interchange Store (Chiba prefecture; renovated and reopened in October) and Tsukuba Kenkyu-gakuen Store (Ibaraki prefecture; opened in November). Funds for these capital investments have been financed with internally-generated funds and loans.

(3) Qualitative Information Regarding Consolidated Forecast

In terms of the full year earnings forecast, a decrease in sales and gross profit margin exceeded our forecast. This is a result of the decrease in the second quarter of the current consolidated fiscal year, mainly due to an increase in selling, general and administrative expenses as a result of continuous expansion of store openings and the increase in sales competition mainly for personal computers and an increase in prices of special parts related products in the second half due to flooding in Thailand. In terms of store profitability, income and profit associated with an increase in the number of stores opened more than a year ago were expected to increase in the second half of the current fiscal year, however, expenses remained high due to the increase in sales competition mainly for personal computers and a slow start of service providing stores. Thus, we revised the earnings forecast announced on November 8, 2011 below. As we disclosed in the "Notification of the FC contract with OA System Plaza Company" as of January 31, 2012, we expect that after-sale service expenses, etc. derived from the termination of the contract with the company will be small. Notification of any changes will be made without delay.

	Net sales	Operating income	Ordinary income	Net income	Net income per share
	Million yen	Million yen	Million yen	Million yen	Yen
Previous forecast (A)	49,500	1,370	1,520	800	3,636.03
Revised forecast (B)	49,500	920	1,100	580	2,636.12
Difference (B-A)	0	(450)	(420)	(220)	-
Percentage change	0.0%	(32.8)%	(27.6)%	(27.5) %	-
Results in the previous term	46,912	1,368	1,509	737	3,417.66

The above earnings forecasts are based on currently available information. Actual earnings may differ from these forecasts due to various factors in the future.

2. Matters Regarding Summary Information (Other)

(1) Changes in Important Subsidiaries of this Quarterly Cumulative Total Period on Consolidated Base

As of October 1, 2011, the Company conducted an absorption-type merger with PC DEPOT CORPORATION as the combining enterprise and BB Marketing, Inc. as the company to be combined.

(2) Special Accounting Methods for Creation of the Quarterly Consolidated Financial Statement

Not applicable.

(3) Changes in Accounting Principles, Changes and Restatements of Accounting Estimates

(Application of accounting standards, etc. regarding net income for the current year per share)

As of this first quarter of the consolidated cumulative period, we are applying "Accounting Standards Concerning Net Income for the Current Year per Share" (ASBJ No.2, June 30, 2010) and "Application Guide for Accounting Standards for Net Income for the Current Year per Share" (ASBJ Guidance No. 4, June 30, 2010).

When calculating the quarterly net income per share after potential common share adjustment, as regards the stock options, for which the right is established after a service of a certain period, we have changed the calculation method to the one, in which in the

money received assuming that the right is exercised the part of the impartially appraised value of the stock option concerning the service provided by the company in the future is included.

There are no impacts on this summary.

[Additional information]

(Change to legal effective tax rates)

Following the simultaneous promulgations of the Act for Partial Revision of the Income Tax Act, etc. to Establish Tax System Responding to Economic Social Structural Change in Japan (Act No. 114 of 2011) and the Act for Special Measures Concerning Securing Financial Resources for Rehabilitation from the Great East Japan Earthquake (Act No. 117 of 2011) as of December 2, 2011, the legal effective tax rates used to calculate the deferred tax assets and the deferred tax liabilities have been changed from the conventional 40.6% to 38.0% for temporary differences which will be dissolved in the consolidated accounting periods starting on and after April 1, 2012 and to 35.6% for temporary differences which will be dissolved in the consolidated accounting periods on and after April 1, 2015.

As a result, the deferred tax assets (deducing deferred tax liabilities) decreased by 28,196 thousand yen, the deferred tax liabilities for valuation difference on available-for-sale securities decreased by 1,171 thousand yen, and the income taxes recognized in the nine months of FY2011 increased by 29,368 thousand yen.

3. Summary of Important Information for Going Concern Assumption

Not applicable.

4. Quarterly Consolidated Financial Statements**(1) Quarterly Consolidated Balance Sheets**

(Thousands of yen)

	FY 2010 Summary (As of Mar. 31, 2011)	Third quarter of FY2011 (As of Dec. 31, 2011)
Assets		
Current assets		
Cash and deposits	2,505,003	2,196,157
Accounts receivable-trade	2,532,713	3,319,351
Inventories	5,500,066	8,713,615
Accounts receivable-other	546,343	870,615
Deferred tax assets	187,023	169,799
Other	433,785	683,555
Allowance for doubtful accounts	(26,564)	(32,398)
Total current assets	11,678,371	15,920,697
Non-current assets		
Property, plant and equipment		
Buildings and structures	3,808,833	5,277,209
Accumulated depreciation	(1,031,841)	(1,260,536)
Buildings and structures, net	2,776,991	4,016,672
Tools, furniture and fixtures	1,754,765	1,853,569
Accumulated depreciation	(1,280,783)	(1,327,742)
Tools, furniture and fixtures, net	473,981	525,827
Land	263,011	263,011
Construction in progress	221,452	26,357
Other	1,910	1,910
Accumulated depreciation	(1,719)	(1,765)
Other, net	190	144
Total property, plant and equipment	3,735,627	4,832,012
Intangible assets		
Goodwill	690,338	488,797
Other	352,189	341,502
Total intangible assets	1,042,528	830,300
Investment and other assets		
Investment securities	281,176	296,795
Deferred tax assets	140,404	157,287
Guarantee deposits	1,439,986	1,459,045
Lease deposits	1,233,840	1,247,644
Other	176,995	223,193
Total investments and other assets	3,272,403	3,383,966
Total non-current assets	8,050,559	9,046,280
Total assets	19,728,930	24,966,978

	(Thousands of yen)	
	FY 2010 Summary (As of Mar. 31, 2011)	Third quarter of FY2011 (As of Dec. 31, 2011)
Liabilities		
Current liabilities		
Accounts payable-trade	2,420,785	5,055,952
Short-term loans payable	700,000	2,000,000
Current portion of long-term loans payable	1,004,253	1,278,216
Accounts payable-other	1,087,926	1,712,486
Income taxes payable	442,938	97,206
Provision for bonuses	118,246	95,773
Provision for merchandise warranties	54,555	67,388
Other	620,184	716,296
Total current liabilities	6,448,890	11,023,319
Non-current liabilities		
Long-term loans payable	2,759,494	3,184,180
Long-term accounts payable-other	121,954	121,954
Provision for retirement benefits	5,701	4,199
Provision for directors' retirement benefits	24,117	27,352
Asset retirement obligations	188,288	306,689
Long-term guarantee deposited	647,349	639,730
Total non-current liabilities	3,746,905	4,284,106
Total liabilities	10,195,795	15,307,425
Net assets		
Shareholders' equity		
Capital stock	1,601,196	1,601,196
Capital surplus	1,868,598	1,868,598
Retained earnings	5,984,350	6,175,239
Treasury stock	(125,595)	(125,595)
Total shareholders' equity	9,328,550	9,519,440
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	22,454	33,821
Accumulated other comprehensive income	22,454	33,821
Subscription rights to shares	9,987	13,304
Minority interests	172,142	92,987
Total net assets	9,533,134	9,659,552
Total liabilities and net assets	19,728,930	24,966,978

(2) Quarterly Consolidated Statements of Income and Statement of Comprehensive Income
Quarterly Consolidated Statements of Income
(For the First Nine Months of this Consolidated Fiscal Year)

(Thousands of yen)

	First Nine months of FY2010 (Apr.1, 2010 – Dec.31, 2010)	First Nine months of FY2011 (Apr.1, 2011 – Dec.31, 2011)
Net sales	35,756,108	36,349,108
Cost of sales	25,490,753	25,380,049
Gross profit	10,265,354	10,969,058
Selling, general and administrative expenses		
Advertising expenses	1,030,508	1,197,895
Sales commission	355,744	386,659
Directors' compensations	98,697	101,172
Salaries and allowances	2,572,099	3,166,497
Bonuses	217,803	252,471
Provision for bonuses	69,526	95,773
Retirement benefit expenses	33,933	39,544
Provision for directors' retirement benefits	3,511	3,234
Supplies expenses	339,541	431,959
Depreciation	376,712	484,497
Amortization of goodwill	250,911	222,240
Rent expenses on real estates	1,415,657	1,522,157
Other	2,365,960	2,489,114
Total selling, general and administrative expenses	9,130,608	10,393,217
Operating income	1,134,745	575,841
Non-operating income		
Interest income	2,433	2,031
Dividends income	1,790	3,214
Sales incentives	52,868	119,036
Rent income	66,886	66,676
Commission fee	30,151	29,545
Other	61,331	46,808
Total non-operating income	215,462	267,312
Non-operating expenses		
Interest expenses	38,572	50,309
Rent expenses	99,517	60,687
Equity in losses of affiliates	3,801	1,556
Other	7,015	2,424
Total non-operation expenses	148,907	114,978
Ordinary income	1,201,301	728,175
Extraordinary income		
Other	101	405
Total extraordinary income	101	405

(Thousands of yen)

	First Nine months of FY2010 (Apr.1, 2010 – Dec.31, 2010)	First Nine months of FY2011 (Apr.1, 2011 – Dec.31, 2011)
Extraordinary loss		
Loss on retirement of noncurrent assets	16,394	25,483
Impairment loss	5,006	–
Loss on adjustment for changes of accounting standard for asset retirement obligations	120,642	–
Casualty loss	–	3,570
Other	5,924	5,287
Total extraordinary losses	147,969	34,341
Income before income taxes and minority interests	1,053,433	694,239
Income taxes-current	480,479	327,966
Income taxes-deferred	(29,590)	16,389
Total income taxes	450,889	344,356
Income before minority interest	602,544	349,882
Minority interest in income	11,209	4,979
Net income of the quarter	591,334	344,903

(Consolidated Quarterly Statement of Comprehensive Income)
(For the First Nine Month of this Consolidated Fiscal Year)

	First Nine months of FY2010 (Apr.1, 2010 – Dec.31, 2010)	First Nine months of FY2011 (Apr.1, 2011 – Dec.31, 2011)
Net income before minority interest	602,544	349,882
Other comprehensive income		
Valuation difference on available-for-sale securities	(2,848)	11,366
Accumulated other comprehensive income	(2,848)	11,366
Quarterly comprehensive income	599,695	361,249
(Breakdown)		
Quarterly comprehensive income of equity holder of the parent	588,485	356,270
Quarterly comprehensive income of minority interests	11,209	4,979

(3) Going Concern Assumption

Not applicable.

(4) Segment Information, etc.

1. First Nine months of FY2010 (Apr. 1, 2010 – Dec. 31, 2010)

1. Information Concerning Sales and Profit or Loss Amount by Reportable Segment

(Thousands of yen)

	Reportable Segment			Adjusted amount (Note.1)	Amount stated in quarterly consolidated statements of income (Note.2)
	PC sales business	Internet-related business	Total		
Net sales					
(1) External sales	34,192,221	1,563,886	35,756,108	–	35,756,108
(2) Inter-segment sales and transfers	366	84,909	85,275	(85,275)	–
Total	34,192,587	1,648,796	35,841,383	(85,275)	35,756,108
Segment income (loss)	1,068,843	142,245	1,211,088	(9,787)	1,201,301

(Notes) 1. Adjusted amount of segment profits are -14,007 thousand yen, which is elimination of dividend received between segments.

2. Adjustment of segment profits with ordinary income in the quarterly consolidated statements of income is performed.

2. Information on the impairment loss of non-current assets of each reporting segment, and on goodwill

(Significant impairment loss of non-current assets)

No applicable items.

(Significant changes in amount of goodwill)

No significant changes.

(Significant negative goodwill)

No significant negative goodwill.

2. First Nine months of FY2011 (Apr. 1, 2011 – Dec. 31, 2011)

1. Information Concerning Sales and Profit or Loss Amount by Reportable Segment

(Thousands of yen)

	Reportable Segment			Adjusted amount (Note.1)	Amount stated in quarterly consolidated statements of income (Note.2)
	PC sales business	Internet-related business	Total		
Net sales					
(1) External sales	34,970,186	1,378,921	36,349,108	–	36,349,108
(2) Inter-segment sales and transfers	39	132,801	132,841	(132,841)	–
Total	34,970,226	1,511,723	36,481,949	(132,841)	36,349,108
Segment income (loss)	629,183	116,844	746,027	(17,852)	728,175

(Notes) 1. Adjusted amount of segment profits are -8,694 thousand yen, which is elimination of dividend received between segments.

2. Adjustment of segment profits with ordinary income in the quarterly consolidated statements of income is performed.

2. Information on the impairment loss of non-current assets of each reporting segment, and on goodwill

(Significant impairment loss of non-current assets)

No applicable items.

(Significant changes in amount of goodwill)

No significant changes.

(Significant negative goodwill)

No significant negative goodwill.

(5) Significant Changes in Shareholders' Equity

No applicable items

(6) Important Events that Occurred after the Balance Sheet Date

(Franchise related contract)

Our Company concluded a franchise contract with OA System Plaza Company as of October 25, 2004 and the contract was terminated as of January 31, 2012 due to the completion of the extended contract term.

The effect due to the said contract termination is expected to be minimal.

5. Expanded Information**Situation of Sales****(Sales by Item)**

(Thousands of yen)

[Appellation of segment] Commodity item	First Nine months of FY2011 (Apr.1,2011 – Dec.31, 2011)		Year-on-year Change (%)
	Amount	Composition ratio (%)	
[PC sales business]			
PC	8,809,103	24.2	103.6
Peripherals	7,744,778	21.3	89.5
Accessories and supplies	3,770,310	10.4	94.1
Software	891,824	2.5	85.7
Used goods and others	5,162,744	14.2	100.1
Total sales of products	26,378,762	72.6	96.4
Income from royalties	303,308	0.8	73.9
Income from technical service and commissions	8,288,116	22.8	129.0
Total	34,970,186	96.2	102.3
[Internet-related business]	1,378,921	3.8	88.2
Total	36,349,108	100.0	101.7

(Notes) 1. The above amounts do not include consumption taxes.

2. Transactions between segments were eliminated.

3. Franchise sales, included with other income from royalties, totaled 6,627,154 thousand yen.