

## PC DEPOT CORPORATION-Monthly Report for the Term Ending March 31, 2016

## 1. Net sales compared to the same month of the previous year (directly managed stores and subsidiary stores)

|                 | April | May   | June  | First quarter | July  | August | September | Second quarter | First half total | October | November | December | Third quarter | January | February | March | Fourth quarter | Second half total | Full year |
|-----------------|-------|-------|-------|---------------|-------|--------|-----------|----------------|------------------|---------|----------|----------|---------------|---------|----------|-------|----------------|-------------------|-----------|
| All stores      | 88.9  | 102.8 | 104.4 | 97.9          | 103.0 | 102.3  | 103.8     | 103.0          | 100.4            |         |          |          |               |         |          |       |                |                   | 100.4     |
| Existing stores | 86.4  | 100.4 | 100.8 | 95.2          | 100.4 | 100.3  | 99.8      | 100.2          | 97.6             |         |          |          |               |         |          |       |                |                   | 97.6      |

(Reference: Previous year)

|                 |       |      |      |       |      |      |       |      |      |      |       |      |       |      |      |      |      |      |      |
|-----------------|-------|------|------|-------|------|------|-------|------|------|------|-------|------|-------|------|------|------|------|------|------|
| All stores      | 114.0 | 98.9 | 90.9 | 101.5 | 94.4 | 97.4 | 99.5  | 97.1 | 99.3 | 99.6 | 106.4 | 96.6 | 100.5 | 94.4 | 94.3 | 69.7 | 84.0 | 91.6 | 95.1 |
| Existing stores | 113.5 | 98.5 | 91.3 | 101.4 | 91.9 | 96.1 | 100.3 | 95.9 | 98.7 | 98.4 | 106.0 | 96.3 | 99.9  | 93.8 | 92.0 | 68.4 | 82.8 | 90.6 | 94.5 |

※

## 2. Net sales compared to the same month of the previous year by segment (directly managed stores and subsidiary stores)

|          | April | May   | June  | First quarter | July  | August | September | Second quarter | First half total | October | November | December | Third quarter | January | February | March | Fourth quarter | Second half total | Full year |
|----------|-------|-------|-------|---------------|-------|--------|-----------|----------------|------------------|---------|----------|----------|---------------|---------|----------|-------|----------------|-------------------|-----------|
| Products | 76.7  | 93.4  | 93.5  | 86.6          | 91.0  | 89.0   | 89.6      | 89.9           | 88.2             |         |          |          |               |         |          |       |                |                   | 88.2      |
| Services | 112.9 | 118.2 | 120.2 | 117.0         | 122.1 | 123.9  | 124.0     | 123.4          | 120.2            |         |          |          |               |         |          |       |                |                   | 120.2     |

(Reference: Final financial results)

|          |  |  |  |       |  |  |  |  |       |  |  |  |  |  |  |  |  |  |       |
|----------|--|--|--|-------|--|--|--|--|-------|--|--|--|--|--|--|--|--|--|-------|
| Products |  |  |  | 82.3  |  |  |  |  | 82.3  |  |  |  |  |  |  |  |  |  | 82.3  |
| Services |  |  |  | 125.7 |  |  |  |  | 125.7 |  |  |  |  |  |  |  |  |  | 125.7 |

(Reference: Previous year)

|          |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |
|----------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Products | 111.6 | 91.0  | 78.1  | 94.0  | 86.7  | 90.5  | 88.1  | 88.5  | 91.3  | 89.6  | 96.0  | 86.5  | 90.2  | 84.2  | 81.4  | 55.3  | 70.8  | 79.7  | 84.8  |
| Services | 119.4 | 115.2 | 117.5 | 117.4 | 109.1 | 110.6 | 117.3 | 112.3 | 114.7 | 117.8 | 128.4 | 124.1 | 123.3 | 118.5 | 117.6 | 110.4 | 115.3 | 119.1 | 117.0 |

## 3. Changes in the number of stores (including directly managed stores, subsidiary stores, and PC Clinics)

| Beginning of the year         | April | May | June   | July | August | September                    | October | November | December | January | February | March | Full year |
|-------------------------------|-------|-----|--------|------|--------|------------------------------|---------|----------|----------|---------|----------|-------|-----------|
| 116                           | 116   | 116 | 116    | 116  | 116    | 116                          |         |          |          |         |          |       | 116       |
| including PC DEPOT Smart Life | 15    | 15  | 16     | 16   | 16     | 18                           |         |          |          |         |          |       | 18        |
| Renovated Store               |       |     | 1      |      |        | 2                            |         |          |          |         |          |       | 3         |
|                               |       |     | Mitaka |      |        | Shonandai<br>Inagi-Wakabadai |         |          |          |         |          |       |           |

\* Net sales compared to the same month of the previous year in Section 1 are calculated using POS data from PC DEPOT and PC DEPOT Smart Life stores directly run by PC DEPOT or its subsidiaries as well as from PC DEPOT PC Clinic stores.

\* Net sales from services are the sum of the preliminary figures for technical service fees, various commissions, and communication charges, etc. The data transmission charges for MVNO business are included in the net sales from services.

\* All figures contained in this material are preliminary POS figures. Net sales from services are approximate and include anticipated rebates, etc. It should be noted that these figures will differ from the final financial results.

\* Subsidiary stores are the ones managed by PC DEPOT STORES CORPORATION.

※The increased demand in March 2014 prior to the consumption tax increase and that accompanied the termination of Windows XP support affected our business. This caused a dramatic decrease in demand in March 2015.

## ■ Announcement

The monthly report for October will be published around November 12.

## ■ For inquiries regarding this material contact:

IR officer at 045-472-9838 or ir@pcdepot.co.jp

\*All figures contained in this material are preliminary POS figures for the purpose of providing a progress report in a timely manner.  
Please be aware that these figures will differ from the final financial results.