## Preliminary Monthly Data

1. Net sales compared to the same month of the previous year (directly managed stores and subsidiary stores)

|  | April | May | June | First quarter | July | August | September | Second quarter | First half total | October | November | December | Third quarter | January | February | March | Fourth quarter | Second haf total | Full year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| All stores | 98.4 | 102.0 | 106.5 | 102.3 | 99.6 | 108.2 | 101.6 | 103.1 | 102.6 | 103.3 | 99.9 | 98.4 | 100.2 | 103.5 | 102.6 | 143.1 | 116.8 | 108.4 | 105.7 |
| Existing stores | 97.2 | 100.6 | 106.5 | 101.4 | 100.3 | 108.3 | 101.6 | 103.4 | 102.3 | 103.5 | 100.1 | 98.4 | 100.4 | 103.5 | 103.2 | 142.8 | 116.8 | 108.4 | 105.6 |
| (Reference: Previous year) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| All stores | 114.6 | 105.8 | 105.3 | 108.6 | 94.5 | 104.3 | 107.7 | 101.8 | 105.1 | 95.4 | 110.5 | 106.4 | 104.3 | 105.3 | 99.9 | 100.3 | 102.0 | 103.1 | 104.0 |
| Existing stores | 96.8 | 91.2 | 91.1 | 93.1 | 82.0 | 93.5 | 95.8 | 89.9 | 91.5 | 84.5 | 99.9 | 97.9 | 94.3 | 95.6 | 97.5 | 97.3 | 96.7 | 95.5 | 93.6 |

2. Number of visitors compared to the same month of the previous year (directly managed stores and subsidiary stores)

|  | April | May | June | First quarter | July | August | September | Second quarter | First half total | October | November | December | Third quarter | January | February | March | Fourth quarter | Second haf total | Full year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| All stores | 84.1 | 81.8 | 88.1 | 84.7 | 81.9 | 85.8 | 80.0 | 82.6 | 83.6 | 76.7 | 77.0 | 79.0 | 77.8 | 79.1 | 73.0 | 94.5 | 82.4 | 79.9 | 81.7 |
| Existing stores | 82.6 | 81.5 | 87.6 | 83.9 | 82.2 | 86.1 | 80.2 | 82.8 | 83.3 | 77.0 | 77.4 | 79.3 | 78.1 | 79.4 | 73.9 | 95.3 | 82.9 | 80.3 | 81.8 |
| (Reference: Previous year) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| All stores | 113.7 | 110.0 | 110.8 | 111.5 | 99.7 | 109.8 | 112.3 | 107.0 | 109.2 | 100.3 | 107.7 | 103.1 | 103.6 | 101.2 | 89.4 | 90.6 | 94.1 | 98.8 | 103.6 |
| Existing stores | 94.3 | 92.1 | 93.7 | 93.4 | 84.3 | 95.3 | 97.1 | 92.0 | 92.7 | 86.5 | 94.1 | 92.5 | 91.1 | 89.7 | 86.3 | 87.5 | 88.0 | 89.6 | 91.0 |

3. Net sales compared to the same month of the previous year by segment (directly managed stores and subsidiary stores)

|  | April | May | June | First quarter | July | August | September | Second quarter | First half total | October | November | December | Third quarter | January | February | March | Fourth quarter | Second halt total | Full year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Products | 91.0 | 96.0 | 102.7 | 95.3 | 92.6 | 104.4 | 95.3 | 97.3 | 96.7 | 96.2 |  |  |  |  |  |  |  |  |  |
| Services | 122.0 | 119.5 | 117.0 | 119.3 | 118.5 | 117.7 | 117.7 | 117.9 | 118.7 | 121.3 |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  | ※Revised | October | November | December | Third quarter | January | February | March | Fourth quarter | Second hat total | Full year |
|  |  |  |  |  |  |  |  |  | Products | 95.3 | 91.5 | 91.1 | 92.3 | 97.1 | 94.6 | 146.2 | 113.2 | 102.6 | 99.9 |
|  |  |  |  |  |  |  |  |  | Services | 123.6 | 124.4 | 124.5 | 124.2 | 124.4 | 122.1 | 134.2 | 127.1 | 125.6 | 122.3 |
| (Reference: Previous year) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| Products | 109.0 | 101.6 | 101.2 | 103.4 | 86.7 | 97.9 | 105.0 | 95.8 | 99.8 | 90.8 | 108.6 | 104.3 | 101.5 | 103.1 | 96.3 | 96.6 | 98.9 | 100.2 | 100.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Services | 129.0 | 121.2 | 124.1 | 124.8 | 124.8 | 134.6 | 121.7 | 126.9 | 125.9 | 117.9 | 116.6 | 119.5 | 118.1 | 117.0 | 112.9 | 116.0 | 115.3 | 116.6 | 120.9 |

4. Changes in the number of stores (including directly managed stores, subsidiary stores, and PC Clinics)

| Beginning of the year | April | May | June | July | August | September | October | November | December | January | February | March | Full year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 111 | 111 | 111 | 111 | 111 | 111 | 111 | 111 | 111 | 111 | 111 | 111 | 111 | 111 |
| $\underbrace{\text { Smat Life }}_{\text {including PC DEPOT }}$ |  |  |  |  | 1 | 1 | 1 | 2 | 2 | 2 | 4 | 4 |  |

## *Heavy snowfall in February (mainly in the Kanto region) affected approximately $85 \%$ of the stores operated by PC DEPOT and its subsidiaries

*Preliminary figures are subject to change since we have changed a part of POS system starting in the fiscal month of October. However, preliminary figures for the first half are not subject to change.

1. "1. Net sales compared to the same month of the previous year" and "2. Number of visitors compared to the same month of the previous year" are both calculated using POS data from PC DEPOT's directly managed stores *Figures subsidiarv stores as well as from PC DEPOT PC Clinics.

* Net sales from services are the sum of technical service fees, various commissions, and communication charges, etc. The data transmission charges for MVNO business are included in the net sales from services.
* All figures contained in this material are preliminary Pos figures. Net sales from services are approximate and include anticipated rebates, etc. It should be noted that these figures will differ from the final financial results.
* Subsidiary stores are the ones managed by PC DEPOT STORES CORPORATION.


## - Announcement

The monthly report for April will be published around May 12.

- For inquiries regarding this material contact.

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[^0]:    *All figures contained in this material are preliminary POS figures for the purpose of providing a progress report in a timely manner.

