

Fiscal Year 3/2020 1Q Financial Results

Announcement on August 13, 2019
 PC DEPOT Corporation
 Code Number 7618 TSE 1st section
 For further information, please contact
 Matsuo/Takeda, IR/SR Section, General Stakeholder Relations Office
 Tel 81-45-472-9838

Decline in sales but increase in profit

Promotion for increased usage by premium members

“Strengthen points of contacts” with premium members

⇒ Continue to provide well-considered proposals/value creation for future digital life → provide “future plan proposals”

<advance tentative booking> FY3/2020 1Q real order intake momentum is marginally slower than the initial plan

•Investment in human resources on a long-term basis → accelerate initiatives in training programs for developing creative skills such as compilation, thinking, and expression

•Proactive in long-term employment → store staffs are directly employed by the company

Unit: millions of yen, %	FY3/2019 1Q	FY3/2020 1Q	change	Y/Y
Net Sales	10,329	9,385	△943	△9.1
Operating profit	666	674	7	1.1
Ordinary Profit	691	696	4	0.6
Net profit attributable to parent company shareholders	459	483	24	5.3

1

P/L (consolidated)



Continue to promote consulting sales

Units: mil Yen, %	FY3/2019 1Q Results	FY3/2020 1Q			FY3/2020			
		Results	change	Y/Y	2Q(Cumulative)forecast		Annual forecast	
					Forecast	Y/Y	Forecast	Y/Y
Net Sales	10,329	9,385	△943	△9.1	19,800	△1.8	41,000	1.4
Products	3,512	3,270	△241	△6.9	—	—	—	—
Services	6,499	5,803	△695	△10.7	—	—	—	—
Internet related businesses (subsidiary)	300	296	△3	△1.2	—	—	—	—
Gross Profit	4,824	4,522	△302	△6.3	—	—	—	—
SGA expenses	4,157	3,848	△309	△7.4	—	—	—	—
Operating Profit	666	674	7	1.1	1,100	△13.6	2,600	0.8
Ordinary Profit	691	696	4	0.6	1,150	△13.3	2,700	0.5
Net profit attributable to parent company shareholders	459	483	24	5.3	760	△15.3	1,780	14.6

% shown are Y/Y change for the full year, and for the quarter

2



Launch of interactive product
 “PC assembly kit with assemble experience for parent-and-child”
 Sales starts from Saturday, August 10

※For details, please refer to the NEWS RELEASE on August 9, 2019.
 News Release is only available in Japanese.



PC Depot launches the sales of interactive product
 “PC assembly kit with assemble experience for parent-and-child”
 Our dedicated staff will provide one-stop service including selection/assemble experience/operation test
 Completed and fully assembled PC will be given an assemble completion certificate, and members can take the PC home