

Financial Results for the Third Quarter of the year ending March 31, 2018

Published 13th Feb 2018
PC Depot Corporation
Code 7618 TSE 1
Contact: Corporate Planning Office, IR SR
Division, Matsuo & Takeda
TEL 045-472-9838

- ◆ Last year's performance had positive factors such as demand for support prior to the Windows 10 free upgrade till July 29, 2016, as well as demand for replacement
- ◆ Windows Vista support termination on April 11, 2017 → Limited impact on the support service and replacement demand
- ◆ Product sales → Demand for education and eSports has been growing.
- ◆ Solution service sales → On September 22, we simultaneously launched "Value Pack (integrated member service product)" which bundled premium service* and a device together, such as Mac premium member Value Pack, Windows PC premium member Value Pack.
- * premium service is our original monthly membership based maintenance service
- Favorable solution service sales continued fueled by introduction of Value Pack (integrated member service product).

Million yen, %	3Q of FY2016 (cumulative)	3Q of FY2017 (cumulative)	Changes	YoY
Net sales	34,983	21,018	△2,864	88.0
Operating income	2,710	1,180	△953	55.3
Ordinary income	2,786	1,228	△962	56.1
Net income belonging to parent company shareholders	1,829	819	△633	56.4

1

Summary of Financial Results – P/L (Consolidated basis)



Units: mil Yen, %	FY 2017 ending March 3Q		FY 2018 ending March 3Q		FY 2018 ending March Annual forecast	
	Results	YoY	Results	YoY	prediction	YoY
Net Sales	34,983	91.7	32,458	92.8	46,600	100.4
Products	14,699	77.4	13,442	91.4	—	
Services	19,256	106.3	18,046	93.7	—	
Internet related businesses (subsidiary)	952	100.7	922	96.9	—	
Gross Profit	16,095	101.0	14,811	92.0	—	
SGA expenses	13,384	102.5	12,948	96.7	—	
Operating Profit	2,710	94.1	1,863	68.8	2,420	71.1
Ordinary Profit	2,786	95.9	1,931	69.3	2,500	72.1
Net profit attributable to parent company shareholders	1,829	92.1	1,281	70.1	1,650	72.7

2