

FY2017 1Q Financial Results Highlights

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 PC Depot Corporation
 Code 7618 TSE 1
 Contact: Corporate Planning Office, IR SR
 Division, Matsuo & Takeda
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Decrease in sales and profits

- ◆ 29th July 2016: Demands for support services, and replacement purchases increased last year due to the free Windows 10 upgrade period.
- ◆ 10th April: Support for Windows Vista ended, and demands for support services and replacement purchases were limited
- ◆ Product sales were poor due to lack of new products
- ◆ Sales of solution services: product line-up of service-integrated products decreased YoY

Units: 1 mil, %	FY 2017 ending March, 1Q	FY 2018 ending March, 1Q	Difference	YoY
Sales	12,606	10,713	△1,892	85.0
Operating Profit	1,344	585	△759	43.5
Ordinary Profit	1,376	626	△749	45.5
Net profit attributable to parent company shareholders	928	415	△513	44.7

PL (cconsolidated)



Current results are roughly according to plan

Units: mil Yen, %	FY 2017 ending March 1Q		FY 2018 ending March 1Q		FY 2018 ending March 2Q (cumulative) forecast		FY 2018 ending March Annual forecast	
	Results	YoY	Results	YoY	prediction	YoY	prediction	YoY
Net Sales	12,606	103.2	10,713	85.0	22,000	92.1	46,600	100.4
Products	5,465	87.6	4,639	84.9	—	—	—	—
Services	6,807	120.8	5,755	84.7	—	—	—	—
Internet related businesses (subsidiary)	314	2.5	302	96.2	—	—	—	—
Gross Profit	5,860	118.4	5,032	85.9	—	—	—	—
SGA expenses	4,515	107.6	4,446	98.5	—	—	—	—
Operating Profit	1,344	178.4	585	43.5	1,050	49.2	2,420	71.1
Ordinary Profit	1,376	175.4	626	45.5	1,100	50.2	2,500	72.1
Net profit attributable to parent company shareholders	928	187.7	415	44.7	725	49.9	1,650	72.7

New Store



PC DEPOT Smart Life Store, Roppongi

Opened 21st July 2017



Resolution regarding share repurchase



■ Purpose

To make the accomplishment of agile capital policies possible, corresponding to changes in the business environment.

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| (1) Class of shares to be repurchased | Ordinary Stocks |
| (2) Total number of shares to be repurchased | 1,500,000 stocks (maximum)
(2.91% of total no. of issued shares (excluding treasury stocks)) |
| (3) Total repurchase amount | 1 billion yen (maximum)
There may be cases where part or all orders may not be followed due to market movements |
| (4) Repurchase period | 14 th Aug. 2017 to 31 st Oct. 2017 (contract base) |
| (5) Method of repurchase | TSE Market Purchase |